

DAVID J. MEYER  
VICE PRESIDENT AND CHIEF COUNSEL FOR  
REGULATORY & GOVERNMENTAL AFFAIRS  
AVISTA CORPORATION  
P.O. BOX 3727  
1411 EAST MISSION AVENUE  
SPOKANE, WASHINGTON 99220-3727  
TELEPHONE: (509) 495-4316  
FACSIMILE: (509) 495-8851  
DAVID.MEYER@AVISTACORP.COM

**BEFORE THE IDAHO PUBLIC UTILITIES COMMISSION**

IN THE MATTER OF THE APPLICATION )	CASE NO. AVU-E-15-05
OF AVISTA CORPORATION FOR THE )	CASE NO. AVU-G-15-01
AUTHORITY TO INCREASE ITS RATES )	
AND CHARGES FOR ELECTRIC AND )	
NATURAL GAS SERVICE TO ELECTRIC )	DIRECT TESTIMONY
AND NATURAL GAS CUSTOMERS IN THE )	OF
STATE OF IDAHO )	PATRICK D. EHRBAR
)	

---

FOR AVISTA CORPORATION

(ELECTRIC AND NATURAL GAS)

1 I. INTRODUCTION

2 **Q. Please state your name, business address and**  
3 **present position with Avista Corporation?**

4 A. My name is Patrick D. Ehrbar and my business  
5 address is 1411 East Mission Avenue, Spokane, Washington. I  
6 am presently assigned to the State and Federal Regulation  
7 Department as Manager of Rates and Tariffs.

8 **Q. Would you briefly describe your duties?**

9 A. Yes. My primary areas of responsibility include  
10 electric and natural gas rate design, customer usage and  
11 revenue analysis, and tariff administration.

12 **Q. Please briefly describe your educational**  
13 **background and professional experience?**

14 A. I am a 1995 graduate of Gonzaga University with a  
15 Bachelors degree in Business Administration. In 1997 I  
16 graduated from Gonzaga University with a Masters degree in  
17 Business Administration. I started with Avista in April  
18 1997 as a Resource Management Analyst in the Company's DSM  
19 Department. Later, I became a Program Manager, responsible  
20 for energy efficiency program offerings for the Company's  
21 educational and governmental customers. In 2000, I was  
22 selected to be one of the Company's key Account Executives.  
23 In this role I was responsible for, among other things,  
24 being the primary point of contact for numerous commercial

1 and industrial customers, including delivery of the  
2 Company's site specific energy efficiency programs.

3 I joined the State and Federal Regulation Department as  
4 a Senior Regulatory Analyst in 2007. Responsibilities in  
5 this role included being the discovery coordinator for the  
6 Company's rate cases, the development of line extension  
7 policy tariffs, as well as addressing miscellaneous  
8 regulatory issues. In November 2009, I was promoted to my  
9 current role.

10 **Q. What is the scope of your testimony in this**  
11 **proceeding?**

12 A. My testimony in this proceeding will cover the  
13 spread of the proposed 2016 and 2017 electric and natural  
14 gas revenue increases among the Company's electric and  
15 natural gas general service schedules. My testimony will  
16 also describe the changes to the rates within the Company's  
17 electric and natural gas service schedules, as well the  
18 proposed increase in the basic charge for residential  
19 electric rate Schedule 1 and natural gas rate Schedule 101.  
20 Finally, I will describe the Company's request for an  
21 electric and natural gas Fixed Cost Adjustment Mechanism.

22 **Q. Would you please provide an overview of the**  
23 **Company's electric and natural gas rate requests?**

1           A.    Yes. As discussed by Company witness Mr. Morris,  
2 the Company is proposing a two-year rate plan for calendar  
3 years 2016 and 2017, with proposed increases effective  
4 January 1 of each year. The Company is proposing a two-year  
5 rate plan, to once again, avoid annual rate cases in its  
6 Idaho jurisdiction, providing benefits to all stakeholders.  
7 A two-year rate plan, with increases in 2016 and 2017, would  
8 provide benefits to its customers by providing rate  
9 certainty to customers over this two-year period, a two-year  
10 window also provides Avista with the opportunity to manage  
11 its business in order to achieve a fair rate of return  
12 within known price changes; and finally relief is provided  
13 to all stakeholders (customers, the Commission and its  
14 Staff, intervenors, and the Company) from the administrative  
15 burdens and costs of litigation of annual general rate  
16 cases.

17           Accordingly, the Company has filed two sets of tariffs  
18 for each of the electric and natural gas service schedules.  
19 The first tariff for each rate schedule provides for an  
20 effective date of July 3, 2015; however, in the Company's  
21 Application in this case, Avista has requested that the  
22 tariffs related to the 2016 rate request be suspended for 30  
23 days plus 5 months from the proposed effective date. This  
24 was done to ensure that new rates for 2016 would not go into

1 effect prior to January 1, 2016 pursuant to Order 33130.  
 2 The second set of tariffs filed for each of the electric and  
 3 natural gas service schedules has an effective date of  
 4 January 1, 2017, consistent with the Company's second-step  
 5 increase proposal.

6 Provided below in Tables A & B is a summary of the  
 7 proposed increase, by rate schedule, on a billing basis  
 8 (inclusive of all base and billing rate components,  
 9 including the effect of the new and expiring rebates  
 10 discussed later in my testimony):

11

12

13

14

15

16

17

18

19

20

21

22

23

24

<b>Table A: 2016 &amp; 2017 Electric Rate Request by Rate Schedule</b>			
<b>Rate Schedule</b>	<b>Description</b>	<b>2016 Billing Increase</b>	<b>2017 Billing Increase</b>
Residential Service	Schedule 1	6.9%	6.7%
General Service	Schedules 11 & 12	3.5%	3.5%
Large General Service	Schedules 21 & 22	4.5%	4.5%
Extra Large General Service	Schedule 25	4.5%	4.5%
Clearwater Paper	Schedule 25P	2.6%	2.7%
Pumping Service	Schedules 31 & 32	5.2%	5.1%
Street & Area Lights	Schedules 41 - 49	6.1%	5.9%
<b>Total</b>		<b>5.2%</b>	<b>5.1%</b>

<b>Table B: 2016 &amp; 2017 Natural Gas Rate Request by Rate Schedule</b>			
<b>Rate Schedule</b>	<b>Description</b>	<b>2016 Billing Increase</b>	<b>2017 Billing Increase</b>
General Service	Schedule 101	6.5%	2.9%
Large General Service	Schedules 111 & 112	3.5%	1.3%
Interruptible Service	Schedules 131 & 132	5.5%	2.0%
Transportation Service	Schedule 146*	4.5%	5.4%
<b>Total</b>		<b>5.8%</b>	<b>2.5%</b>

\* excludes commodity and interstate pipeline transportation costs

1           **Q. Are you sponsoring any Exhibits that accompany**  
2 **your testimony?**

3           A. Yes. I am sponsoring Exhibit No. 15, Schedules 1  
4 through 3 related to the proposed electric increase, and  
5 Schedules 4 through 6 related to the proposed natural gas  
6 increase. I am also sponsoring Schedules 7 and 8 which are  
7 related to the Company's proposed Electric and Natural Gas  
8 Fixed Cost Adjustment mechanisms. These exhibits were  
9 prepared by me or under my supervision. A table of contents  
10 for my testimony is as follows:

11	<u>Table of Contents</u>	<u>Page</u>
12	I. Introduction	1
13		
14	II. Proposed Electric Revenue Increase	5
15	Summary of Rate Schedules and Tariffs	5
16	Proposed Rate Spread (Increase by Schedule)	8
17	Proposed Rate Design (Rates within Schedules)	12
18		
19	III. Proposed Natural Gas Revenue Increase	28
20	Summary of Rate Schedules and Tariffs	29
21	Proposed Rate Spread (Increase by Schedule)	31
22	Proposed Rate Design (Rates within Schedules)	36
23		
24	IV. Basic Charge for Schedules 1 & 101	42
25		
26	V. Fixed Cost Adjustment Mechanisms	55
27		
28		
29		

30                           **II. PROPOSED ELECTRIC REVENUE INCREASE**

31           **Summary of Electric Rate Schedules and Tariffs**

32           **Q. Would you please explain what is contained in**  
33 **Schedule 1 of Exhibit No. 15?**

1           A.    Yes.    Schedule 1 is a copy of the Company's  
2 present and proposed electric tariffs for 2016 and 2017,  
3 showing the changes (strikeout and underline) proposed in  
4 this filing.

5           **Q.    Would you please describe what is contained in**  
6 **Schedule 2 of Exhibit No. 15?**

7           A.    Yes.    Schedule 2 contains the proposed (clean)  
8 electric tariff sheets for 2016 and 2017 incorporating the  
9 proposed changes included in this filing.

10          **Q.    What is contained in Schedule 3 of Exhibit No. 15?**

11          A.    Schedule 3 contains information regarding the  
12 proposed spread of the electric revenue increase among the  
13 service schedules and the proposed changes to the rates  
14 within the schedules.    Page 1 shows the 2016 and 2017  
15 proposed general revenue and percentage increases by rate  
16 schedule compared to the present revenue under base tariff  
17 and billing rates.    Page 2 shows the rates of return and the  
18 relative rates of return for each of the schedules before  
19 and after application of the proposed 2016 general increase.  
20 Pages 3 and 4 show the present rates under each of the rate  
21 schedules, the proposed changes to the rates within the  
22 schedules, and the proposed rates after application of the  
23 2016 and 2017 rate changes.    These pages will be referred to  
24 later in my testimony.

1           **Q.    Would you please describe the Company's present**  
2 **rate schedules and the types of electric service offered**  
3 **under each?**

4           A.    Yes.    The Company presently provides electric  
5 service under Residential Service Schedule 1, General  
6 Service Schedules 11 and 12, Large General Service Schedules  
7 21 and 22, Extra Large General Service under Schedule 25 and  
8 Schedule 25P (Clearwater Paper's Lewiston Plant), and  
9 Pumping Service Schedules 31 and 32.  Additionally, the  
10 Company provides Street Lighting Service under Schedules 41-  
11 46, and Area Lighting Service under Schedules 47-49.  
12 Schedules 12, 22, 32, and 48 cover residential and farm  
13 service customers who qualify for the Residential Exchange  
14 Program operated by the Bonneville Power Administration.  
15 The rates for these schedules are identical to the rates for  
16 Schedules 11, 21, 31, and 47, respectively, except for the  
17 Residential Exchange rate credit.

18           The following table shows the type and number of  
19 customers served in Idaho (as of December 2014) under each  
20 of the electric service schedules:





1           This information is shown with more detail on page 1 of  
2 Exhibit No. 15, Schedule 3.

3           **Q.     What is the Company's proposal related to the**  
4 **current rebate customers are receiving in 2015?**

5           A.     Through rate Schedule 97, customers are receiving  
6 a rebate of \$0.00091 per kWh for 2015 (approximately \$2.8  
7 million). This rebate rate was first approved in the  
8 Company's 2012 general rate case, Case No. AVU-E-12-08.<sup>1</sup> As  
9 a part of the settlement stipulation approved by the  
10 Commission in Case No. AVU-E-14-05, the rebate rate was  
11 extended through December 31, 2015 using the 2013 electric  
12 earnings sharing deferral.<sup>2</sup>

13           For 2014, Avista deferred approximately \$5.6 million  
14 under the electric earnings sharing.<sup>3</sup> The Company is  
15 proposing in this case to use the \$5.6 million deferral  
16 balance from 2014 and extend the Schedule 97 rebate rate for  
17 2016 and 2017, and has filed tariff sheet Schedule 97 with  
18 revised language reflecting the two-year extension.<sup>4</sup>

---

<sup>1</sup> This rebate was related to a prior settlement with the Bonneville Power Administration for their prior use of Avista's transmission system, and was rebated to customers between October 1, 2013 and December 31, 2014.

<sup>2</sup> In Case No. AVU-E-12-08/AVU-G-12-07, the settlement stipulation approved by the Commission contained an earnings test. Under the settlement, the Company agreed to an after-the-fact earnings test, where it would share with customers one-half of any earnings in excess of the 9.8% ROE for each of the years 2013 and 2014.

<sup>3</sup> Id.

<sup>4</sup> Consistent with the provisions of Schedule 97, any over- or under-amortization of the \$5.6 million would be trued up in a future PCA filed by the Company.

1           **Q.    How did the Company spread the total 2016 general**  
2 **revenue increase request of \$13,230,000 among its various**  
3 **rate schedules?**

4           A.    The Company used the results of the electric cost  
5 of service study (sponsored by Ms. Knox) as a guide to  
6 spread the general increase.    The spread of the proposed  
7 increase generally results in the rates of return for the  
8 various electric service schedules moving approximately one-  
9 quarter closer to the overall rate of return (unity).  While  
10 we believe it is reasonable and appropriate to use the cost  
11 of service study results as the basis for rate spread, we  
12 have tempered the amount of movement toward unity proposed  
13 in this case due primarily to the impact such movement would  
14 have between the rate schedules.    The Company may propose  
15 additional movement toward unity in future proceedings.

16           Table No. 3 below shows the relative rates of return  
17 before and after application of the proposed general  
18 increase:

19           **Table No. 3 - Present & Proposed Relative Rates of Return**

	Present	Proposed
	Relative	Relative
<b><u>Rate Schedule</u></b>	<b><u>ROR</u></b>	<b><u>ROR</u></b>
20 Residential Schedule 1	0.76	0.82
21 General Service Schedules 11/12	1.34	1.26
22 Large General Service Schedules 21/22	1.16	1.12
23 Extra Large General Service Schedule 25	1.03	1.02
Clearwater Paper Schedule 25P	1.41	1.31
24 Pumping Service Schedules 31/32	1.09	1.06
Street & Area Lights Schedules	1.01	1.01
<b>Overall</b>	<b>1.00</b>	<b>1.00</b>

1 This information is shown in detail on Page 2, Schedule 3 of  
2 Exhibit No. 15.

3 **Q. For 2017, what is the proposed electric revenue**  
4 **increase, and how is the Company proposing to spread the**  
5 **increase by rate schedule?**

6 A. For 2017, the proposed electric increase is  
7 \$13,713,000, or 5.3% over base tariff rates. The proposed  
8 general increase over billing rates, including all other  
9 rate adjustments (such as DSM and Residential Exchange), is  
10 5.1%. The Company used a pro-rata allocation of the  
11 Company's 2016 electric rate spread percentages for purposes  
12 of spreading the proposed 2017 electric revenue increase to  
13 its electric service schedules. The proposed percentage  
14 increase by rate schedule is as follows:

15 **Table No. 4 - Proposed % Electric Increase by Schedule - 2017**

<b><u>Rate Schedule</u></b>	<b><u>Increase in Base Rates</u></b>	<b><u>Increase in Billing Rates</u></b>
Residential Schedule 1	6.8%	6.7%
General Service Schedules 11/12	3.7%	3.5%
Large General Service Schedules 21/22	4.7%	4.5%
Extra Large General Service Schedule 25	4.7%	4.5%
Clearwater Paper Schedule 25P	2.8%	2.7%
Pumping Service Schedules 31/32	5.4%	5.1%
Street & Area Lights Schedules 41-48	<u>6.1%</u>	<u>5.9%</u>
<b>Overall</b>	<b><u>5.3%</u></b>	<b><u>5.1%</u></b>

22 This information is shown with more detail on page 1 of  
23 Exhibit No. 15, Schedule 3.

24

1 **Proposed Rate Design**

2 **Q. Where in your Exhibit do you show a comparison of**  
3 **the present and proposed rates within each of the Company's**  
4 **electric service schedules?**

5 A. Pages 3 (for 2016) and 4 (for 2017) of Schedule 3  
6 in Exhibit No. 15 shows a comparison of the present and  
7 proposed rates within each of the schedules, which I will  
8 describe below. Column (a) shows the rate/billing  
9 components under each of the schedules, column (b) shows the  
10 present base tariff rates within each of the schedules,  
11 column (c) shows the present rate adjustments applicable  
12 under each schedule, and column (d) shows the present  
13 billing rates. Column (e) shows the proposed general rate  
14 increase to the rate components within each of the  
15 schedules, column (f) shows the proposed billing rates and  
16 column (g) shows the proposed base tariff rates.

17 **Q. Is the Company proposing any changes to the**  
18 **existing rate structures within its rate schedules?**

19 A. No. The Company is not proposing any changes to  
20 the present rate structures within its electric schedules.

21 **Q. Turning to Residential Service Schedule 1, could**  
22 **you please describe the present rate structure under this**  
23 **schedule?**

24 A. Yes. Residential Schedule 1 has a present

1 customer or basic charge of \$5.25 per month and two energy  
2 rate blocks: 0-600 kWhs and over 600 kWhs. The present  
3 base tariff rate for the first 600 kWhs per month is 8.146  
4 cents per kWh and 9.096 cents for all kWhs over 600.

5 **Q. How does the Company propose to spread Schedule**  
6 **1's proposed 2016 general revenue increase of \$7,349,000 to**  
7 **the rates within that schedule?**

8 A. The Company proposes to increase the monthly  
9 customer charge from \$5.25 per month to \$8.50 per month.  
10 The remaining revenue increase for the schedule is proposed  
11 to be recovered through a uniform percentage increase of  
12 approximately 3.4% applied to the two energy block rates.  
13 The proposed increase for the first 600 kWhs used per month  
14 under the schedule is 0.276 cents per kWh, and an increase  
15 of 0.308 cents per kWh for usage over 600 kWhs per month.

16 **Q. Why is the Company proposing to increase the**  
17 **monthly customer charge from \$5.25 to \$8.50 per month?**

18 A. A substantial portion of the Company's costs are  
19 fixed and do not vary with the amount of energy used by  
20 customers. As reflected in this filing, the fixed costs of  
21 operating and maintaining our electric system are  
22 increasing. The Company believes it is important that rates  
23 better reflect these increasing costs to serve customers.  
24 Later in Section IV of my testimony I will provide greater

1 detail as to why the Company believes the monthly customer  
2 charge should increase to \$8.50 per month.

3 **Q. How does the Company propose to spread Schedule**  
4 **1's proposed 2017 general revenue increase of \$7,617,000 to**  
5 **the rates within that schedule?**

6 A. The Company proposes to keep the monthly customer  
7 charge at \$8.50 per month. The revenue increase for the  
8 schedule is proposed to be recovered through a uniform  
9 percentage increase of approximately 7.5% applied to the two  
10 energy block rates. The proposed increase for the first 600  
11 kWhs used per month under the Schedule is 0.630 cents per  
12 kWh, and an increase of 0.704 cents per kWh for usage over  
13 600 kWhs per month.

14 **Q. For 2016, What is the proposed increase for a**  
15 **residential electric customer with average consumption?**

16 A. The proposed increase for a residential customer  
17 using an average of 929 kWhs per month is \$5.92 per month,  
18 or a 6.9% increase in their electric bill. The present bill  
19 for 929 kWhs is \$85.24 compared to the proposed level of  
20 \$91.16, including all rate adjustments.

21 **Q. For 2017, What is the proposed increase for a**  
22 **residential electric customer with average consumption?**

23 A. The proposed increase for a residential customer  
24 using an average of 929 kWhs per month is \$6.10 per month,

1 or a 6.7% increase in their electric bill, resulting in an  
2 overall bill of \$97.26, including all rate adjustments.

3 **Q. Turning to General Service Schedules 11/12, could**  
4 **you please describe the present rate structure and rates**  
5 **under those schedules?**

6 A. Yes. General Service Schedules 11/12 are the  
7 service schedules typically applicable to customers with an  
8 average demand of less than 20 kW per month, such as small  
9 retail establishments (Schedule 11), or shops for  
10 residential customers which requires a separate service  
11 (Schedule 12). The present rate structure under the  
12 schedules includes a monthly customer charge of \$10.00, an  
13 energy rate of 9.634 cents per kWh for all usage up to 3,650  
14 kWhs per month, and an energy rate of 7.178 cents per kWh  
15 for usage over 3,650 kWhs per month. There is also a demand  
16 charge of \$5.25 per kW for all demand in excess of 20 kW per  
17 month. There is no charge for the first 20 kW of demand.

18 **Q. How is the Company proposing to apply Schedule**  
19 **11/12's proposed 2016 general revenue increase of \$1,338,000**  
20 **to the rates within those schedules?**

21 A. The Company is proposing that the customer charge  
22 increase by \$3.00 per month, from \$10.00 to \$13.00. The  
23 Company is also proposing that the variable demand rate  
24 increase from \$5.25/kW to \$5.50/kW. The remaining revenue



1 increase for those schedules is proposed to be recovered  
2 through a 0.203 cent per kWh, or 2.1%, increase to the first  
3 energy block (the first 3,650 kWhs used per month). The  
4 Company is proposing to leave the second energy block  
5 unchanged in order to provide a more meaningful separation  
6 between the blocks, and to ensure that the higher load  
7 factor customers served on those schedules do not pay a  
8 melded rate per kWh that is higher than customers with poor  
9 load factors.

10 **Q. How is the Company proposing to apply Schedule**  
11 **11/12's proposed 2017 general revenue increase of \$1,388,000**  
12 **to the rates within those schedules?**

13 A. The Company is proposing that the customer charge  
14 increase by \$3.00 per month, from \$13.00 to \$16.00. The  
15 Company is also proposing that the variable demand rate  
16 increase from \$5.50/kW to \$6.00/kW. The remaining revenue  
17 increase for the schedules is proposed to be recovered  
18 through a 0.199 cent per kWh, or 1.9%, increase to the first  
19 energy block (the first 3,650 kWhs used per month). Similar  
20 to 2016, the Company is proposing to leave the second energy  
21 block unchanged in order to provide a more meaningful  
22 separation between the blocks, and to ensure that the higher  
23 load factor customers served on the schedules do not pay a  
24 melded rate per kWh that is higher than customers with poor

1 load factors.

2 **Q. Why is the Company proposing to increase the**  
3 **demand charges for Schedules 11, 21, 25 and 25P?**

4 A. The system allocated demand cost from the cost of  
5 service study is \$17.53 per kilowatt (kW) month.<sup>5</sup> The  
6 Company's present monthly demand charges range from  
7 \$4.50/kVA to \$5.25/kW. While the exact level of costs  
8 classified as demand-related can be debated, clearly the  
9 levels of demand charges will continue to be well below  
10 demand-related costs.

11 In addition, the Company's transmission and  
12 distribution system is constructed to meet the collective  
13 peak demand of its customers. Further, the Company must  
14 have adequate resources available to meet peak demand. If  
15 customers reduce their peak demand, it will reduce the need  
16 for additional investment in these facilities and resources.  
17 Customers need to receive the proper price signal to  
18 encourage a reduction in their peak demand, i.e., higher  
19 demand charges.

20 **Q. Turning to Large General Service Schedules 21/22,**  
21 **would you please describe the present rate structure under**  
22 **those schedules and how the Company is proposing to apply**  
23 **Schedule 21/22's 2016 increase of \$2,563,000 to the rates**

---

<sup>5</sup> See Schedule 3 of Exhibit No. 13, p. 3, ln 28.

1 **within the schedules?**

2 A. Yes. Large General Service Schedules 21/22 are  
3 the service schedules applicable to customers with monthly  
4 demands over 50 kW, but less than 3,000 kW. Typical  
5 customers served under Schedule 21 are grocery stores,  
6 schools, and office buildings, and retirement homes and  
7 other qualified residential load for Schedule 22.

8 These schedules consist of a minimum monthly charge of  
9 \$350.00 for the first 50 kW or less, a demand charge of  
10 \$4.75 per kW for monthly demand in excess of 50 kW, and two  
11 energy block rates: 6.297 cents per kWh for the first  
12 250,000 kWhs per month, and 5.373 cents per kWh for all  
13 usage in excess of 250,000 kWhs.

14 The Company is proposing to increase the present  
15 minimum demand charge (for the first 50 kW or less) by \$25  
16 per month, from \$350.00 to \$375.00, and increase the demand  
17 charge from \$4.75/kW to \$5.50/kW for reasons previously  
18 discussed. The remaining revenue increase for the schedules  
19 is proposed to be recovered through a uniform percentage  
20 increase of approximately 2.8% applied to the two energy  
21 block rates. The proposed increase for the first 250,000  
22 kWhs used per month under the schedules is 0.176 cents per  
23 kWh, and an increase of 0.151 cents per kWh for usage over  
24 250,000 kWhs per month.

1           **Q.    Would you please describe how the Company is**  
2 **proposing to apply Schedule 21/22's 2017 increase of**  
3 **\$2,654,000 to the rates within the schedule?**

4           A.    Yes.    The Company is proposing to increase the  
5 minimum demand charge (for the first 50 kW or less) by \$25  
6 per month, from \$375.00 to \$400.00, and increase the demand  
7 charge from \$5.50/kW to \$6.00/kW.    The remaining revenue  
8 increase for the schedules is proposed to be recovered  
9 through a uniform percentage increase of approximately 3.7%  
10 applied to the two energy block rates.    The proposed  
11 increase for the first 250,000 kWhs used per month under the  
12 schedules is 0.239 cents per kWh, and an increase of 0.204  
13 cents per kWh for usage over 250,000 kWhs per month.

14           **Q.    Turning to Extra Large General Service Schedule**  
15 **25, would you please describe the present rate structure**  
16 **under that schedule, and how the Company is proposing to**  
17 **apply Schedule 25's 2016 increase of \$820,000 to the rates**  
18 **within the schedule?**

19           A.    Yes.    Schedule 25 is applicable for customers with  
20 demands in excess of 3,000 kVa per month, such as large  
21 industrial customers and universities.    Extra Large General  
22 Service Schedule 25 consists of a minimum monthly charge of  
23 \$12,500 for the first 3,000 kVa or less, a demand charge of  
24 \$4.50 per kVa for monthly demand in excess of 3,000 kVa, and

1 two energy block rates: 5.212 cents per kWh for the first  
2 500,000 kWhs per month and 4.414 cents per kWh for all usage  
3 in excess of 500,000 kWhs.

4 The Company is proposing that the present minimum  
5 demand charge of \$12,500 be increased by \$1,250 to \$13,750  
6 per month. Further, the Company is proposing to increase  
7 the volumetric demand charge from \$4.50/kVA to \$5.50/kVA for  
8 reasons discussed earlier in my testimony. The remaining  
9 revenue increase for the schedule is proposed to be  
10 recovered through a uniform percentage increase of  
11 approximately 2.4% applied to the two energy block rates.  
12 The proposed energy rate increase for the first 500,000 kWhs  
13 used per month is 0.124 cents per kWh and the increase for  
14 usage over 500,000 per month is 0.105 cents per kWh.

15 **Q. Would you please describe how the Company is**  
16 **proposing to apply Schedule 25's 2017 increase of \$851,000**  
17 **to the rates within the schedule?**

18 A. Yes. The Company is proposing that the minimum  
19 demand charge of \$13,750 be increased by \$1,250 to \$15,000  
20 per month. Further, the Company is proposing to increase  
21 the volumetric demand charge from \$5.50/kVA to \$6.00/kVA.  
22 The remaining revenue increase for the schedule is proposed  
23 to be recovered through a uniform percentage increase of  
24 approximately 3.7% applied to the two energy block rates.

1 The proposed energy rate increase for the first 500,000 kWhs  
2 used per month is 0.197 cents per kWh and the increase for  
3 usage over 500,000 per month is 0.167 cents per kWh.

4 **Q. Please describe the service the Company provides**  
5 **to Clearwater Paper's Lewiston Plant under Schedule 25P.**

6 A. Yes. In Commission Order No. 32841, dated June  
7 28, 2013, the Commission approved a five-year Electric  
8 Service Agreement (Agreement) between Avista and Clearwater,  
9 applicable to its Lewiston Plant. The Agreement became  
10 effective July 1, 2013 and expires June 30, 2018.<sup>6</sup> The  
11 Agreement provides for Clearwater to use its on-site  
12 generation to serve its own load, and for Clearwater to  
13 purchase from Avista all of the electric power requirements  
14 that exceed the electric power generated by Clearwater.  
15 Avista serves Clearwater's load requirements under Schedule  
16 25P.

17 **Q. Please describe the application of the proposed**  
18 **Schedule 25P 2016 increase of \$653,000 to the rates within**  
19 **the schedule.**

20 A. Like Schedule 25, the Company is proposing that  
21 the present minimum demand charge of \$12,500 be increased by  
22 \$1,250 to \$13,750 per month. Further, the Company is

---

<sup>6</sup> On May 13, 2015, Avista and Clearwater filed with the Commission a Joint Petition requesting, among other things, approval of a contract amendment which would extend the length of the Agreement to June 30, 2021 (Case No. AVU-E-15-06).

1 proposing to increase the volumetric demand charge from  
2 \$4.50/kVA to \$5.50/kVA for all kVA between 3,000 and 55,000  
3 for reasons discussed earlier in my testimony.<sup>7</sup> The  
4 remaining revenue increase for the schedule is proposed to  
5 be recovered through an increase of 0.003 cents per kWh to  
6 the energy charge.

7 **Q. Please describe the application of the proposed**  
8 **Schedule 25P 2017 increase of \$678,000 to the rates within**  
9 **the schedule.**

10 A. Like Schedule 25, the Company is proposing that  
11 the minimum demand charge of \$13,750 be increased by \$1,250  
12 to \$15,000 per month. Further, the Company is proposing to  
13 increase the volumetric demand charge from \$5.50/kVA to  
14 \$6.00/kVA. The remaining revenue increase for the schedule  
15 is proposed to be recovered through an increase of 0.074  
16 cents per kWh to the energy charge.

17 **Q. Turning to Pumping Schedules 31/32, would you**  
18 **please describe how the Company is proposing to apply**  
19 **Schedule 31/32's 2016 increase of \$288,000 to the rates**  
20 **within the schedules?**

21 A. The Company is proposing that the customer charge  
22 of \$8.00 per month be increased by \$2.00, to \$10.00 per  
23 month, and that the remaining revenue increase be spread on

---

<sup>7</sup> All kVA over 55,000 is priced at \$2.00 per the terms of the Electric Service Agreement.

1 a uniform percentage basis of approximately 4.9% to the two  
2 energy rate blocks under the schedules. The proposed  
3 increase in the first block rate is 0.460 cents per kWh and  
4 the increase in the second block rate is 0.392 cents per  
5 kwh.

6 **Q. Please describe how the Company is proposing to**  
7 **apply Schedule 31/32's 2017 increase of \$298,000 to the**  
8 **rates within the schedules.**

9 A. The Company is proposing that the customer charge  
10 of \$10.00 per month be increased by \$2.00, to \$12.00 per  
11 month, and that the remaining revenue increase be spread on  
12 a uniform percentage basis of approximately 4.9% to the two  
13 energy rate blocks under the schedules. The proposed  
14 increase in the first block rate is 0.478 cents per kWh, and  
15 the increase in the second block rate is 0.408 cents per  
16 kwh.

17 **Q. How is the Company proposing to spread the**  
18 **proposed 2016 revenue increase of \$219,000 applicable to**  
19 **Street and Area Light (Schedules 41-49)?**

20 A. The Company proposes to increase present street  
21 and area light (base) rates on a uniform percentage basis.  
22 The proposed increase for all lighting rates is 6.3%. The  
23 (base tariff) rates are shown in the tariffs for those  
24 schedules, in Exhibit No. 15, Schedule 2.



1           **Q.   How is the Company proposing to spread the**  
2 **proposed 2017 revenue increase of \$227,000 applicable to**  
3 **Street and Area Light (Schedules 41-49)?**

4           A.   The Company proposes to increase present street  
5 and area light (base) rates on a uniform percentage basis.  
6 The proposed increase for all lighting rates is 6.1%. The  
7 (base tariff) rates are shown in the tariffs for those  
8 schedules, in Exhibit No. 15, Schedule 2.

9           **Q.   Is the Company proposing any other changes to its**  
10 **Street and Area Light schedules?**

11          A.   Yes, it is. For Schedule 42 (Company-owned street  
12 lights) and Schedule 47 (Area Lighting), the Company has  
13 added additional lighting codes for 100 watt and 200 watt  
14 LED equivalent lights. These rates will be applicable for  
15 those lights converted to LED technology.

16          Second, for Schedule 42, the Company is proposing a  
17 methodology for calculating new Street Light rates for  
18 customer-requested lighting that occurs in-between general  
19 rate cases. On occasion customers may request that the  
20 Company install a particular type of street light; however,  
21 that street light may be different than the lights included  
22 in the tariff. The Company is proposing to use the  
23 methodology summarized below, and described more fully in  
24 Schedule 42, to update new lighting standards outside of the

1 context of a general rate case.<sup>8</sup>

2 **Q. Please describe the basic methodology for**  
3 **calculating the capital component of a new street or area**  
4 **light rate.**

5 A. The basic methodology for calculating any new rate  
6 for Schedule 42 is to determine the capital, maintenance,  
7 and energy components to develop a monthly rate. For the  
8 capital component, an engineering estimate of the installed  
9 cost for a new Street Light component would be multiplied by  
10 a Capital Recovery Factor<sup>9</sup> to determine the annual revenue  
11 requirement.

12 Illustration No. 1 below shows an example of the annual  
13 and monthly rate calculation methodology:

14 **Illustration No. 1 - Calculation of Monthly Capital Recovery**

	<b>Example</b>
	<b><u>100 Watt Light</u></b>
Luminaire & Lamp	\$500.00
Electrical Service	\$117.00
Total	\$617.00
Multiply by Capital Recovery Factor	13.622%
Annual Capital Recovery	\$84.05
Monthly Capital Recovery	\$7.00

21

---

<sup>8</sup> The components would be updated with the final approved capital structure, gross-up factor, and depreciation factor as ordered by the Commission at the conclusion of this general rate case.

<sup>9</sup> The Capital Recovery Factor is derived by adding together the Company's weighted Cost of Capital, grossed up for revenue-related expenses, and the effective depreciation rate for all Street and Area Lights (FERC Account 373) from the Company's Cost of Service study.

1 The maintenance component for a similar existing light  
2 embedded in present rates today would be used for purposes  
3 of the custom rate calculation.<sup>10</sup> For the energy component,  
4 the energy rate for a similar wattage light under Schedule  
5 46 would be used. The energy component of any new light  
6 offering will be derived in the same manner as described in  
7 the changes to Schedule 46 below. Any new rates developed  
8 would be included in the tariffs filed in the Company's next  
9 rate case filing.

10 **Q. What other changes are being proposed to the**  
11 **Street and Area Light Schedules?**

12 A. First, the Company is proposing to cancel Schedule  
13 43, "Customer Owned Street Light Energy & Maintenance  
14 Service". This schedule was closed to new customers  
15 effective November 24, 1981, and only customers served on  
16 that schedule could continue to take service. As of May  
17 2015, there are no customers taking service under the  
18 schedule.

19 Next, under Schedule 44, the Company provides energy  
20 and O&M services to customer-owned street lights. Customer-  
21 owned lights are governed, electrically, by the National

---

<sup>10</sup> The maintenance component for an existing light can be derived by subtracting the Schedule 46 (energy) light code monthly charge from the same Schedule 44 light code monthly charge (maintenance and energy). The maintenance component for a new lighting standard that is outside of what is in the Company's present offerings will be based on an engineering estimate of the monthly maintenance cost grossed up for revenue-related expenses.

1 Electric Code ("NEC"). Utility-owned property, however, is  
2 governed by the National Electric Safety Code ("NESC").  
3 While the Company traditionally works on customer-owned  
4 street lights, adoption of the NESC 2012 Edition has created  
5 a conflict between the Company's tariff and the NESC.  
6 Specifically, Section 1.011.A.2 states that street lights  
7 maintained by a utility must be under the exclusive control  
8 of the utility, i.e., Company-owned lights. Under Schedule  
9 44, Avista provides maintenance on customer-owned lights,  
10 thus creating the conflict between the schedule and the  
11 rule. Closing the schedule to new customers will help to  
12 resolve this conflict. The Company is proposing to close  
13 Schedule 44 to new customers effective January 1, 2016, with  
14 existing customers being allowed to continue to take  
15 service.

16 For Schedule 46 (Customer-Owned Street Light Energy  
17 Service), the Company is proposing to modify its tariff to  
18 reflect a new prescriptive energy rate calculation for  
19 lights where an existing code does not exist. The rate  
20 would be determined using the following formula:

$$\begin{aligned} 21 & \quad \text{Custom Rate} = \text{Wattage of Street Light} * \\ 22 & \quad \quad \quad \text{365 Hours} * \text{Energy Rate} \\ 23 & \end{aligned}$$

24 The wattage of the street light would be provided by the  
25 Customer and verified by the Company. As for the hours of

1 operation, the Company is basing that on dusk-to-dawn  
2 service (4,380 annual hours, or 365 hours per month).  
3 Finally, the energy rate was determined by dividing the  
4 final revenue requirement for Schedule 46 by total kWh usage  
5 for Schedule 46 included in the final approved billing  
6 determinants.

7

8 **III. PROPOSED NATURAL GAS REVENUE INCREASE**

9 **Q. Would you please explain what is contained in**  
10 **Schedule 4 of Exhibit No. 15?**

11 A. Yes. Schedule 4 of Exhibit No. 15 is a copy of  
12 the Company's present and proposed natural gas tariffs for  
13 2016 and 2017, showing the changes (strikeout and underline)  
14 proposed in this filing.

15 **Q. Would you please describe what is contained in**  
16 **Schedule 5 of Exhibit No. 15?**

17 A. Schedule 5 of Exhibit No. 15 contains the proposed  
18 (clean) natural gas tariff sheets for 2016 and 2017  
19 incorporating the proposed changes included in this filing.

20 **Q. Would you please explain what is contained in**  
21 **Schedule 6 of Exhibit No. 15?**

22 A. Schedule 6 of Exhibit No. 15 contains information  
23 regarding the proposed spread of the natural gas revenue  
24 increase among the service schedules and the proposed

1 changes to the rates within the schedules. Page 1 shows the  
2 proposed general revenue and percentage increase by rate  
3 schedule. Page 2 shows the rates of return and the relative  
4 rates of return for each of the schedules before and after  
5 the proposed 2016 increase. Pages 3 and 4 show the present  
6 rates under each of the rate schedules, the proposed changes  
7 to the rates within the schedules, and the proposed rates  
8 after application of the 2016 and 2017 rate changes. These  
9 pages will be referred to later in my testimony.

10

11 **Summary of Natural Gas Rate Schedules and Tariffs**

12 **Q. Would you please review the Company's present rate**  
13 **schedules and the types of natural gas service offered under**  
14 **each?**

15 A. Yes. The Company's present Schedules 101 and 111  
16 offer firm sales service. Schedule 101 generally applies to  
17 residential and small commercial customers who use less than  
18 200 therms/month. Schedule 111 is generally for customers  
19 who consistently use over 200 therms/month and Schedule 131  
20 provides interruptible sales service to customers whose  
21 annual requirements exceed 250,000 therms. Schedule 146  
22 provides transportation/distribution service for customer-  
23 owned natural gas for customers whose annual requirements  
24 exceed 250,000 therms.

1           **Q.    The Company also has rate Schedules 112 and 132 on**  
2 **file with the Commission.    Would you please explain which**  
3 **customers are eligible for service under these schedules?**

4           A.    Yes. Schedules 112 and 132 are in place to provide  
5 service to customers who at one time were provided service  
6 under Transportation Service Schedule 146. The rates under  
7 these schedules are the same as those under Schedules 111  
8 and 131 respectively, except for the application of  
9 Temporary Gas Rate Adjustment Schedule 155. Schedule 155 is  
10 a temporary rate adjustment used to amortize the deferred  
11 natural gas costs approved by the Commission in the prior  
12 Purchased Gas Cost Adjustment ("PGA") filing. Because of  
13 their size, transportation service customers are analyzed  
14 individually to determine their appropriate share of  
15 deferred natural gas costs. If those customers switch back  
16 to sales service, the Company continues to analyze those  
17 customers individually; otherwise, those customers would  
18 receive natural gas costs deferrals which are not due them,  
19 thus the need for Schedules 112 and 132. There are only six  
20 customers served under these schedules as of December 31,  
21 2014.

22           **Q.    How many customers does the Company serve under**  
23 **each of its natural gas rate schedules in Idaho?**

24           A.    As of December 31, 2014, the Company provided

1 service to the following number of customers under each of  
2 its schedules in Idaho:

3 **Table No. 5 - Customers by Service Schedule**

4 <b><u>Rate Schedule</u></b>	5 <b><u>No. of Customers</u></b>
6 General Service Schedule 101	76,642
7 Large General Service Schedules 111/112	1,411
8 Interruptible Sales Service Schedules 131/132	1
9 Transportation Service Schedule 146	5

10 **Q. Is the Company proposing any changes to the  
11 present rate structures within its natural gas service  
12 schedules?**

13 A. No. The Company is not proposing any changes to  
14 the present rate structures within its natural gas  
15 schedules.

16 **Proposed Rate Spread**

17 **Q. For 2016, what is the proposed natural gas revenue  
18 increase, and how is the Company proposing to spread the  
19 increases by rate schedule?**

20 A. For 2016, the proposed base revenue increase is  
21 \$3,205,000, or 8.8% in base margin<sup>11</sup> revenue (on a billed  
22 revenue basis, the increase is 4.5%). In addition,  
effective January 1, 2016, a rebate of approximately \$1.2

---

<sup>11</sup> Base margin revenue refers to the base revenue associated with the Company's ownership and operation of its natural gas distribution operations. It is the revenue related to delivering natural gas to customers, and does not include the cost of natural gas, upstream third-party owned transportation, or the effect of other tariffs.



1 million that is being credited to customers in 2015 will  
2 expire. The Company is proposing to replace a portion of  
3 that rebate, approximately \$0.2 million, in 2016 to  
4 partially offset the expiring rebate.

5 **Q. What is the Company's proposal related to the**  
6 **current natural gas rebate customers are receiving in 2015?**

7 A. Through rate Schedule 197, customers are receiving  
8 a rebate of \$0.01489 per therm through December 31, 2015  
9 (approximately \$1.2 million). This rebate rate was first  
10 approved in the Company's 2012 general rate case, Case No.  
11 AVU-G-12-07.<sup>12</sup> As a part of the settlement stipulation  
12 approved by the Commission in Case No. AVU-G-14-01, the  
13 rebate rate was extended for 2015 using the 2013 electric  
14 earnings sharing deferral.<sup>13</sup> For 2014, Avista deferred  
15 approximately \$0.2 million under the natural gas earnings  
16 sharing. The Company is proposing to use the \$0.2 million  
17 natural gas deferral balance from 2014 to partially offset  
18 the expiration of the \$1.2 million rebate that will occur on  
19 January 1, 2016.<sup>14</sup> Effective January 1, 2017, the rebate

---

<sup>12</sup> This rebate was related to certain deferral balances from the 2012 Purchased Gas Cost Adjustment that were rebated to customers between October 1, 2013 and December 31, 2014.

<sup>13</sup> In Case No. AVU-E-12-08/AVU-G-12-07, the settlement stipulation approved by the Commission contained an earnings test. Under the settlement, the Company agreed to an after-the-fact earnings test, where it would share with customers one-half of any earnings in excess of the 9.8% ROE for each of the years 2013 and 2014.

<sup>14</sup> Consistent with the provisions of Schedule 197, any over or under amortization of the \$0.2 million would be trued up in a future PGA filed by the Company.

1 rate will be set at \$0.00000 per therm, resulting in a \$0.2  
2 million increase for customers.

3 **Q. What is the overall revenue effect when you**  
4 **combine the general rate request and the effect of the new**  
5 **and expiring rebates?**

6 A. All together, the net effect of the 2016 base rate  
7 increase coupled with the net effect of new and expiring  
8 tariffs is a billing rate increase of 5.8%. Provided below  
9 is a table showing the effect of the Company's proposed  
10 natural gas increase by rate schedule, including the effects  
11 of the new and expiring rebate:

12 **Table No. 6 - Proposed % Natural Gas Increase by Schedule - 2016**

<u>Rate Schedule</u>	<u>Increase in Margin Rates</u>	<u>Increase in Billing Rates</u>	<u>Billing Increase Net of New &amp; Expiring Rebate</u>
General Service Schedule 101	9.8%	5.3%	6.5%
Large General Service Schedules 111/112	4.8%	1.9%	3.5%
Interrupt. Sales Service Schedules 131/132	9.6%	3.4%	5.5%
Transportation Service Schedule 146*	<u>6.6%</u>	<u>6.6%</u>	<u>4.5%</u>
<b>Overall</b>	<b><u>8.8%</u></b>	<b><u>4.5%</u></b>	<b><u>5.8%</u></b>

17 \* excludes commodity and interstate pipeline transportation costs

18  
19 **Q. Is the proposed billing percentage increase for**  
20 **Transportation Schedule 146 comparable to the increase for**  
21 **the other service schedules?**

22 A. No. The proposed billing percentage increase for  
23 Transportation Schedule 146 is not comparable to the  
24 proposed increases for the other (sales) service schedules,

1 as Schedule 146 revenue does not include an amount for the  
2 cost of natural gas or upstream pipeline transportation.  
3 Transportation customers acquire their own natural gas and  
4 pipeline transportation. Including an estimate of 45.0  
5 cents per therm for the cost of natural gas and pipeline  
6 transportation, the proposed increase to Schedule 146 rates  
7 represents an average increase of 1.0% (2016) and 1.2%  
8 (2017) in those customers' total natural gas bill.

9 **Q. What information did the Company use to develop**  
10 **the proposed spread of the overall 2016 increase to the**  
11 **various rate schedules?**

12 A. The Company used the results of the cost of  
13 service study (sponsored by Company witness Mr. Miller) as a  
14 guide to spread the natural gas general increase. The  
15 spread of the proposed increase generally results in the  
16 rates of return for the various service schedules moving  
17 approximately one-quarter closer to the overall rate of  
18 return (unity). The relative rates of return before and  
19 after application of the proposed 2016 increase by schedule  
20 are as follows:

1 **Table 7 - Present & Proposed Relative Rates of Return**

	Present	Proposed
	Relative	Relative
<b><u>Rate Schedule</u></b>	<b><u>ROR</u></b>	<b><u>ROR</u></b>
2 General Service Schedule 101	0.89	0.93
3 Large General Service Schedules 111/112	1.48	1.32
4 Interruptible Sales Service Schedules 131/132	1.10	1.07
5 Transportation Service Schedule 146	1.27	1.18
6 <b>Overall</b>	<b>1.00</b>	<b>1.00</b>

7 Page 2 of Exhibit No. 15, Schedule 6 shows this  
8 information in more detail.

9 **Q. For 2017, what is the proposed natural gas revenue**  
10 **increase, and how is the Company proposing to spread the**  
11 **increases by rate schedule?**

12 A. For 2017, the proposed base revenue increase is  
13 \$1,665,000, or 4.2% in base margin revenue (on a billed  
14 revenue basis, the increase is 2.2%). Including the  
15 expiration of the proposed \$0.2 million rebate that would  
16 expire December 31, 2016, the net increase in billing rates  
17 in 2017 would be 2.5%.

18 The Company used a pro-rata allocation of the Company's  
19 2016 natural gas rate spread percentages for purposes of  
20 spreading the proposed 2017 natural gas revenue increase to  
21 its natural gas service schedules. Below is a table showing  
22 the effect of the Company's 2017 proposed natural gas  
23 increase by rate schedule, including the effects of the  
24 expiring rebate:

1 **Table No. 8 - Proposed % Natural Gas Increase by Schedule - 2017**

<b><u>Rate Schedule</u></b>	<b><u>Increase in Margin Rates</u></b>	<b><u>Increase in Billing Rates</u></b>	<b><u>Billing Increase Net of Expiring Rebate</u></b>
General Service Schedule 101	4.6%	2.6%	2.9%
Large General Service Schedules 111/112	2.4%	0.9%	1.3%
Interrupt. Sales Service Schedules 131/132	4.1%	1.5%	2.0%
Transportation Service Schedule 146*	<u>3.3%</u>	<u>3.4%</u>	<u>5.4%</u>
<b>Overall</b>	<b><u>4.2%</u></b>	<b><u>2.2%</u></b>	<b><u>2.5%</u></b>

6 \* excludes commodity and interstate pipeline transportation costs

7 This information is also shown on page 1 of Exhibit No.  
8 15, Schedule 6.

9  
10 **Proposed Rate Design**

11 **Q. Would you please explain the present rate design**  
12 **within each of the Company's present natural gas service**  
13 **schedules?**

14 A. Yes. General Service Schedule 101 generally  
15 applies to residential and small commercial customers who  
16 use less than 200 therms/month. The schedule contains a  
17 single rate per therm for all natural gas usage and a  
18 monthly customer/basic charge.

19 Large General Service Schedule 111 has a four-tier  
20 declining-block rate structure and is generally for  
21 customers who consistently use over 200 therms/month, such  
22 as schools, restaurants, and office buildings. The schedule  
23 consists of a monthly minimum charge plus a usage charge for  
24 the first 200 therms or less, and block rates for 201-1,000

1 therms/month, 1001-10,000 therms/month and usage over 10,000  
2 therms/month.

3 Interruptible Sales Service Schedule 131 contains a  
4 single rate per therm for all natural gas usage. The  
5 schedule also has an annual minimum (deficiency) charge  
6 based on a usage requirement of 250,000 therms per year.  
7 The lone customer served on this schedule is a hospital  
8 which has standby facilities with an alternate fuel, as  
9 required by tariff.

10 Transportation Service Schedule 146 contains a \$225 per  
11 month customer charge and contains a single rate per therm  
12 for all natural gas usage. The schedule also has an annual  
13 minimum (deficiency) charge based on a usage requirement of  
14 250,000 therms per year.

15 **Q. Where in your Exhibit No. 15 do you show the**  
16 **present and proposed rates for the Company's natural gas**  
17 **service schedules?**

18 A. Pages 3 and 4 of Schedule 6 shows the present and  
19 proposed rates under each of the rate schedules, including  
20 all present rate adjustments (adders) for the 2016 and 2017  
21 rate changes. Column (e) on those pages show the proposed  
22 changes to the rates contained in each of the schedules.

23 **Q. How does the Company propose to spread Schedule**  
24 **101's proposed 2016 general revenue increase of \$2,860,000**

1 **to the rates within that schedule?**

2 A. The Company proposes to increase the monthly  
3 customer charge from \$4.25 per month to \$8.00 per month. As  
4 a result of the proposed increase in the basic charge, the  
5 volumetric energy rate would decrease by 0.981 cents per  
6 therm. This is shown in column (e), page 3, Schedule 6 of  
7 Exhibit No. 15.

8 **Q. Why is the Company proposing to increase the**  
9 **monthly customer charge from \$4.25 to \$8.00 per month?**

10 A. Like the electric business, a substantial portion  
11 of the Company's costs are fixed and do not vary with the  
12 amount of energy used by customers. As reflected in this  
13 filing, the fixed costs of operating and maintaining our  
14 natural gas system are increasing. The Company believes it  
15 is important that rates better reflect these increasing  
16 costs to serve customers. Later in Section IV. of my  
17 testimony I will provide greater detail as to why the  
18 Company believes the monthly customer charge should increase  
19 to \$8.00 per month.

20 **Q. How does the Company propose to spread Schedule**  
21 **101's proposed 2017 general revenue increase of \$1,486,000**  
22 **to the rates within that schedule?**

23 A. The Company proposes to keep the monthly customer  
24 charge at \$8.00 per month. The revenue increase for the

1 schedule would be recovered through a 6.0% increase in the  
2 volumetric energy rate. This is shown in column (e), page  
3 4, Schedule 6 of Exhibit No. 15.

4 **Q. For 2016, what is the proposed monthly increase**  
5 **for a residential natural gas customer with average usage?**

6 A. The increase for a residential customer using an  
7 average of 61 therms of natural gas per month would be \$3.90  
8 per month, or 6.6%, inclusive of the general rate increase  
9 as well as the net effect of the Schedule 197 rebate. A  
10 bill for 61 therms per month would increase from the present  
11 level of \$59.22 to a proposed level of \$63.12.

12 **Q. For 2017, what is the proposed monthly increase**  
13 **for a residential natural gas customer with average usage?**

14 A. The increase for a residential customer using an  
15 average of 61 therms of natural gas per month would be \$1.79  
16 per month, or 2.8%, inclusive of the general rate increase  
17 as well as the expiration of the Schedule 197 rebate,  
18 resulting in an overall bill of \$64.91, including all rate  
19 adjustments.

20 **Q. Would you please explain the proposed changes in**  
21 **the rates for Large General Service Schedules 111?**

22 A. Yes. The present rates for Schedules 101 and 111  
23 provide guidance for customer placement: customers who  
24 generally use less than 200 therms/month should be placed on



1 Schedule 101, customers who consistently use over 200 therms  
2 per month should be placed on Schedule 111. Not only do the  
3 rates provide guidance for customer schedule placement, they  
4 provide a reasonable classification of customers for  
5 analyzing the costs of providing service.

6 The proposed 2016 increase to the minimum charge for  
7 Schedule 111 (for 200 therms or less) of \$1.79 per month is  
8 a function of the basic charge increase under Schedule 101  
9 as well as the change in the Schedule 101 variable rate.  
10 This methodology maintains the present relationship between  
11 the schedules, and will minimize customer shifting. The  
12 remaining revenue requirement for the schedule is proposed  
13 to be recovered through a uniform percentage increase of  
14 approximately 5.7% to blocks 2, 3 and 4.

15 The proposed 2017 increase to the Schedule 111 minimum  
16 charge for Schedule 111 (for 200 therms or less) is \$5.33  
17 per month. The remaining revenue requirement for the  
18 schedule is proposed to be recovered through a uniform  
19 percentage increase of approximately 1.4% to blocks 2, 3 and  
20 4.

21 **Q. How is the Company proposing to spread the**  
22 **proposed 2016 increase of \$6,000 to the rates under**  
23 **Interruptible Schedule 131?**

24 A. The Company proposes to increase the usage charge

1 under the schedule by 1.956 cents per therm.

2 **Q. How is the Company proposing to spread the**  
3 **proposed 2017 increase of \$3,000 to the rates under**  
4 **Interruptible Schedule 131?**

5 A. The Company proposes to increase the usage charge  
6 under the schedule by 0.909 cents per therm.

7 **Q. How is the Company proposing to spread the**  
8 **proposed 2016 increase of \$23,000 to the rates under**  
9 **Transportation Schedule 146?**

10 A. The Company is proposing to increase monthly Basic  
11 Charge from \$225 per month to \$400 per month. The remaining  
12 revenue requirement would be recovered through an increase  
13 of 0.448 cents to the per-therm rate.

14 **Q. How is the Company proposing to spread the**  
15 **proposed 2017 increase of \$12,000 to the rates under**  
16 **Transportation Schedule 146?**

17 A. The Company is proposing to increase the per therm  
18 charge under the schedule by 0.445 cents per therm.

19 **Q. Is the Company proposing any other changes to its**  
20 **natural gas service schedules?**

21 A. No, it is not.

1 IV. BASIC CHARGE FOR SCHEDULES 1 & 101

2 Q. Why is the Company proposing to increase the  
3 electric monthly customer charge for Schedule 1 from \$5.25  
4 to \$8.50 per month?

5 A. A significant portion of the Company's costs are  
6 fixed and do not vary with customer usage. These costs  
7 include distribution plant and operating costs to provide  
8 reliable service to customers. Upon evaluation of the total  
9 customer allocated costs for Schedule 1, as shown in  
10 Schedule 3 of Ms. Knox's Exhibit No. 13, page 4, line 26,  
11 those costs are \$17.82 per customer per month. Factoring in  
12 distribution demand costs per customer per month of \$23.58,  
13 as shown in Schedule 3 of Exhibit No. 13, page 4, line 28,  
14 the total customer and distribution demand monthly cost per  
15 customer is \$41.40. These are essentially the fixed  
16 distribution costs for providing service to customers.  
17 Given the large disparity between the level of customer and  
18 demand costs and the present level of the basic charge, the  
19 Company believes that it is appropriate to recover a more  
20 reasonable level of these fixed customer costs through the  
21 basic charge.

22 Q. Why is the Company proposing an increase in the  
23 basic charge for Schedule 1 of \$3.25 per month in this  
24 filing?

1           A.    One of the arguments against higher residential  
2 basic charges in the past was one of customer  
3 understandability and acceptance.    We believe it is  
4 increasingly important that our charges to customers more  
5 accurately reflect the actual costs to serve customers. With  
6 regard to fixed charges, many other utility assessments  
7 (phone, water, sewer, solid waste, television, internet,  
8 etc.) are generally a flat monthly fee. Typically, there is  
9 little correlation between the level of use and the monthly  
10 amount paid for service related to these other  
11 utilities/services. Consumers understand that most of the  
12 costs associated with these other utilities/services are  
13 fixed, and have become accustomed to paying a relatively  
14 constant monthly fee for service.

15           Publicly-owned electric utilities have been charging  
16 higher monthly customer charges for years in order to more  
17 accurately reflect (and recover) the fixed costs of  
18 providing service. For example, Avista's nearest neighbor  
19 in North Idaho, Kootenai Electric Cooperative, has a  
20 residential monthly basic charge of \$19.50, and a minimum  
21 charge of \$25.00 per month. Avista's nearest neighbor in  
22 Eastern Washington, Inland Power and Light, has a  
23 residential monthly basic charge of \$19.23 per month.

1           **Q.   Turning now to natural gas, why is the Company**  
2 **proposing to increase the Schedule 101 monthly customer**  
3 **charge from \$4.25 to \$8.00 per month?**

4           A.   Schedule 101 total customer allocated costs, as  
5 shown in Schedule No. 2 of Mr. Miller's Exhibit No. 14, page  
6 4, line 25, is \$21.57 per customer per month. \$11.60 of the  
7 \$21.57 noted above is related to the cost of the meter and  
8 service, billing, and providing customer service, as shown  
9 in Schedule No. 2 in Exhibit No. 14, page 4, line 23. The  
10 Company believes that the requested increase in the basic  
11 charge provides for rates that are more cost-based.

12           **Q.   What is the consequence to an electric or natural**  
13 **gas customer of a Basic Charge that is priced below cost?**

14           A.   Because rate design is a "zero sum game", if  
15 customer charges are set below the cost, then other charges  
16 are, by definition, set above their cost of service. For  
17 residential natural gas and electric customers, the only  
18 other charge is the volumetric charge. When volumetric  
19 rates are increased above their cost of service to include  
20 customer costs that are not in the Basic Charge, several  
21 consequences ensue:

22           •   It results in almost all customers paying more  
23 "per-customer" related costs in the winter, even though  
24 their customer costs are not higher in the winter.

1           •     It results in the amount of customer costs a  
2 customer pays being unpredictable, even though customer  
3 costs are actually very predictable.

4           •     A portion of fixed costs of providing service to  
5 low usage customers is actually recovered from other higher  
6 usage customers served under the same schedule.

7           Ideally, to properly match revenues with the cost of  
8 service, the fixed costs of providing service would be  
9 recovered through a fixed monthly charge, paid by each  
10 customer irrespective of actual usage. The rationale for  
11 that type of rate design is that a utility's facilities and  
12 support functions are made available to its customers  
13 irrespective of how much energy they use.

14           In summary, setting the basic charge at a rate  
15 substantially less than an amount that covers annual  
16 customer costs can result in rates that do not reflect the  
17 cost to serve, and monthly bills that are unnecessarily  
18 volatile.

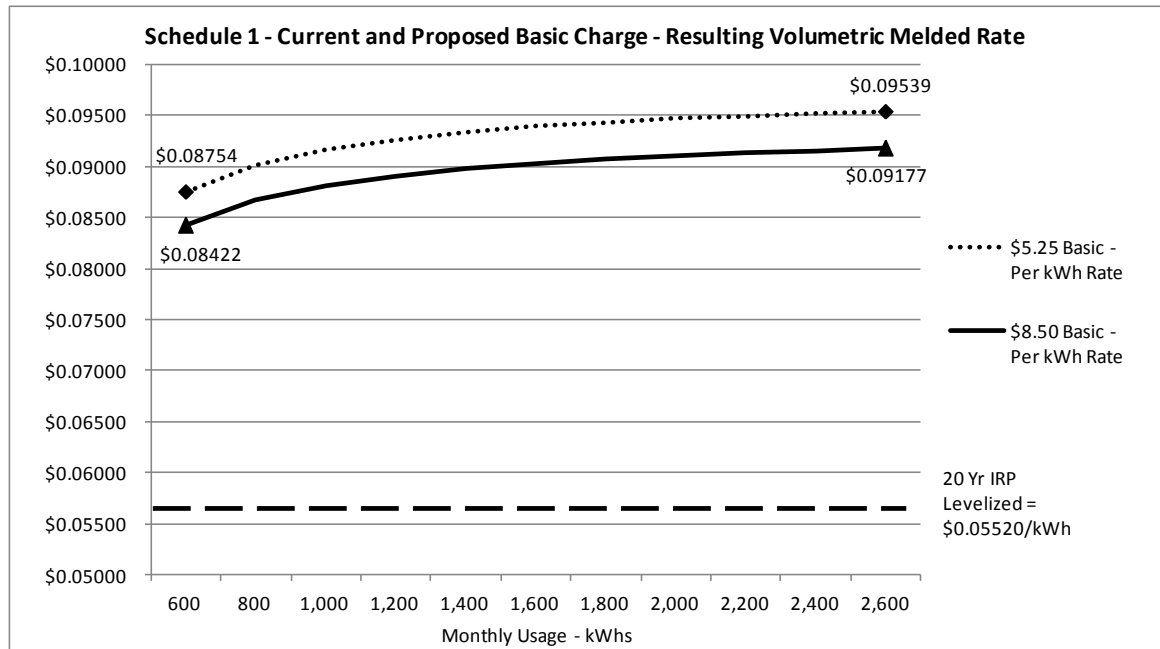
19           **Q.    But won't increasing the Basic Charge send the**  
20 **wrong price signal through the energy rates?**

21           A.    No. Conservation of electricity and natural gas  
22 is important for customers and for the Company, and one  
23 might argue that a lower basic charge results in higher  
24 commodity charges and a stronger price signal related to

1 volume usage. However, sending a price signal to customers  
2 through a residential rate design that contains a two-tier  
3 increasing block rate for electric (natural gas has two  
4 volumetric tiers) was developed for just such a reason. The  
5 more electricity that is used, the higher the rate, and  
6 therefore the higher the overall customer bill. The  
7 volumetric pricing components will still send a very clear  
8 price signal to conserve, even with the Company's proposed  
9 basic charge increase.

10 The Company's Integrated Resource Plans provide a  
11 perspective of the incremental cost of electricity and  
12 natural gas on a forward looking basis, as compared to  
13 retail rates. Illustration No. 2 below shows the average or  
14 melded Schedule 1 volumetric rate per kWh, at varying usage  
15 levels, and with the current \$5.25 basic charge (and the  
16 rate increase applied to the two energy blocks) and the  
17 proposed basic charge of \$8.50.

1 Illustration No. 2



11

12 The dotted line at the top of the graph shows the

13 melded volumetric rate per kWh with the present \$5.25 per

14 month basic charge. The second solid line shows the melded

15 volumetric rate per kWh with a \$8.50 basic charge. At the

16 bottom of the graph is a dashed line which shows the

17 levelized 20-year avoided cost from the Company's 2013

18 electric Integrated Resource Plan (\$0.05520 per kWh). By

19 adjusting the basic charge from its current \$5.25 per month

20 level to \$8.50 per month, the resulting melded volumetric

21 rate, remains well above the 20-year levelized avoided cost.

22 With a basic charge of \$8.50 per month, customers will

23 continue to pay a volumetric rate, regardless of usage, that



1 exceeds the Company's avoided cost and, therefore, sends a  
2 very clear price signal.

3 For natural gas, the Company included several forecasts  
4 in its 2014 Integrated Resource Plan which all showed  
5 forecast natural gas prices at Henry Hub over the next 20  
6 years being lower than Avista's retail rate, which means  
7 that a clear price signal is also being provided on the  
8 natural gas side of the business.<sup>15</sup>

9 **Q. Does the fact that that Avista is requesting Fixed**  
10 **Cost Adjustment mechanisms change the Company's view of the**  
11 **appropriate level of the basic charge?**

12 A. No. The proposed Fixed Cost Adjustment mechanisms  
13 are important mechanisms which would allow the Company to  
14 recover, on a per customer basis, the fixed costs of  
15 providing service to customers which are not otherwise  
16 recovered in the basic charge. A Fixed Cost Adjustment  
17 mechanism, however, does not fix the problem of intra-  
18 schedule cross subsidization. As long as a portion of the  
19 Company's fixed costs are recovered in volumetric rates,  
20 ultimately some customers in a rate schedule are being  
21 subsidized by other customers. The Company believes that  
22 progress needs to be made in reducing the amount of intra-

---

<sup>15</sup> See. Exhibit No. 7, Schedule 1, p. 6.

1 schedule subsidization, and the proposed basic charges help  
2 to do just that.

3 **Q. Have you prepared an analysis to show what impact**  
4 **the proposed rate design changes would have on customers on**  
5 **electric Schedule 1 and natural gas Schedule 101, including**  
6 **the proposed increases to the monthly basic charges?**

7 A. Yes. The Company completed an analysis  
8 demonstrating the effect of the increased basic charge on  
9 low, average, and high use electric and natural gas  
10 customers. The comparison shows the difference in a  
11 customer's bill (base rates only) if the Company had  
12 proposed to keep the basic charge unchanged versus the  
13 proposed increase. Table No. 9 below details the results of  
14 that analysis for residential electric customers on Schedule  
15 1:

16 **Table No. 9 - Electric Results**

17 **Avista - Bill Impacts for Low, Medium and High Use Customers (Sch 1)**

18 Monthly Bill Impact	Current \$5.25 Basic Charge	Proposed \$8.50 Basic Charge	Difference	Percent. Difference
19 600 kWh/mo Customer	\$58.54	\$59.80	\$1.26	<b>2.1%</b>
20 929 kWh/mo Customer	\$89.93	\$89.97	\$0.04	<b>0.0%</b>
1600 kWh/mo Customer	\$155.52	\$153.07	-\$2.45	<b>-1.6%</b>

1 Table No. 10 below details the analysis for natural gas  
2 customers on Schedule 101:

3 **Table No. 10 - Natural Gas Results**

4 **Avista - Bill Impacts for Low, Medium and High Use Customers (Sch 101)**

5	6	7	8	9
Monthly Bill Impact	Current \$4.25 Basic Charge	Proposed \$8.00 Basic Charge	Difference	Percent. Difference
46 therms/mo Customer	\$48.63	\$49.56	\$0.94	<b>1.9%</b>
61 therms/mo Customer	\$63.38	\$63.39	\$0.00	<b>0.0%</b>
100 therms/mo Customer	\$100.72	\$98.35	-\$2.36	<b>-2.3%</b>

9 The impact of the Company's proposed change to the  
10 basic charge varies based on monthly consumption. For an  
11 electric customer who uses less than the average 929 kWhs  
12 per month, and/or a natural gas customers who uses less than  
13 61 therms per month, the percentage impact will be slightly  
14 higher than for those customers who use more than the  
15 average. That makes sense in that, with fixed costs being  
16 recovered in variable energy rates, customers with higher  
17 use are subsidizing lower use customers. We believe  
18 movement toward matching customer payment of fixed costs  
19 with the fixed costs to serve customers, together with  
20 removing part of the inequity among customers on the amount  
21 of fixed costs paid, is appropriate.

22 Table No. 11 below shows a comparison of monthly bills  
23 for an electric customer with average usage for a 12-month  
24 period. It shows the difference in the monthly bills with

1 the basic charge as compared to the Company's proposed \$8.50  
 2 Schedule 1 basic charge. The table illustrates the reduction  
 3 in payment of fixed costs in the winter months, and  
 4 increased payment in the summer, with the net result being  
 5 improved alignment of payment of fixed costs by customers  
 6 with the fixed costs to serve customers, with essentially no  
 7 change in overall annual payment.

8 **Table No. 11 - Monthly Bills for a Residential Schedule 1**  
 9 **Electric Customer using an Average of 929 kWhs per Month**

10  
11

<b><u>Monthly Bills of an Electric Customer</u></b>				
<b>Month</b>	<b>kWh's</b>	<b>\$5.25 Basic Charge</b>	<b>\$8.50 Basic Charge</b>	<b>Higher / Lower Bill</b>
January	1,284	\$126.28	\$125.00	(\$1.28)
February	1,066	\$104.69	\$104.22	(\$0.47)
March	1,076	\$105.68	\$105.17	(\$0.51)
April	859	\$84.19	\$84.49	\$0.30
May	789	\$77.26	\$77.82	\$0.56
June	700	\$68.45	\$69.33	\$0.89
July	782	\$76.57	\$77.15	\$0.58
August	791	\$77.46	\$78.01	\$0.55
September	545	\$53.66	\$55.10	\$1.44
October	788	\$77.16	\$77.72	\$0.56
November	1,068	\$104.89	\$104.41	(\$0.48)
December	1,395	\$137.27	\$135.58	(\$1.69)
<b>Total Annual</b>	<b>11,143</b>	<b>\$1,093.54</b>	<b>\$1,093.99</b>	<b>\$0.45</b>
<b>Total % Bill Change</b>				<b>0.0%</b>

21  
 22 Table 12 below provides a similar comparison for a 12-  
 23 month period for a natural gas customer with average usage.  
 24 The net result is similar to the electric results above,  
 25 namely a better alignment of payment of fixed costs by  
 26 customers with the fixed costs to serve customers.

1 **Table No. 12 - Monthly Bills for a Schedule 101 Natural Gas**  
 2 **Customer using an Average of 61 therms per Month**  
 3

4

<b><u>Monthly Bills of an Average Natural Gas Customer</u></b>				
<b>Month</b>	<b>Therms</b>	<b>Current \$4.25 Basic Charge</b>	<b>Proposed \$8.00 Basic Charge</b>	<b>Higher / Lower Bill</b>
January	118	\$118.08	\$114.62	(\$3.47)
February	103	\$103.61	\$101.06	(\$2.55)
March	90	\$91.07	\$89.32	(\$1.75)
April	52	\$54.41	\$54.98	\$0.57
May	34	\$37.05	\$38.72	\$1.67
June	21	\$24.51	\$26.97	\$2.47
July	13	\$16.79	\$19.75	\$2.96
August	13	\$16.79	\$19.75	\$2.96
September	16	\$19.68	\$22.46	\$2.77
October	50	\$52.48	\$53.18	\$0.69
November	99	\$99.75	\$97.45	(\$2.30)
December	126	\$125.80	\$121.84	(\$3.95)
<b>Total Annual</b>	<b>735.0</b>	<b>\$760.04</b>	<b>\$760.09</b>	<b>\$0.05</b>
<b>Total % Bill Change</b>				<b>0.0%</b>

13

14 **Q. How will the proposed change in the residential**  
 15 **basic charge affect limited income customers?**

16 A. Traditional thinking might lead one to believe  
 17 that a limited income electric customer would tend to be a  
 18 lower user of electricity. As explained below, the  
 19 available data that we have suggests that just the opposite  
 20 is true, which means the increased basic charge would  
 21 generally be beneficial to limited income customers.

22 A majority of our customers have natural gas for space  
 23 and water heating, and therefore may have, on average, lower  
 24 electric usage during the winter. However, many limited  
 25 income customers still use electricity for space and water

1 heating. Many of these customers live in apartments (which  
2 in Avista's service territory predominantly have electric  
3 space and water heat), live in areas where natural gas is  
4 not available, or live in areas where natural gas is  
5 available, but conversion is not affordable. These limited  
6 income customers, with electric space and water heat, can  
7 have electric usage in the tail-block (above 600 kWhs)  
8 during the winter months.

9 **Q. Does the Company have any analysis showing that**  
10 **limited income customers tend to use more electricity than**  
11 **other residential customers?**

12 A. Yes. The Company recently conducted an analysis  
13 which shows that limited income customers, on average, do  
14 use more electricity than other residential customers. For  
15 the analysis, the Company looked at those limited income  
16 customers who received a LIHEAP grant during the January -  
17 December 2014 time period, and compared their annual usage  
18 to the usage of all of the other residential customers.<sup>16</sup>  
19 The results of the analysis are shown in the Table 13 below:

---

<sup>16</sup> Customer usage extracted from the Company's billing system were from Schedule 1 customers that had their account open during the entire test year, i.e., from January 1, 2014 through December 31, 2014. Any accounts opened for a partial year were excluded. The Company acknowledges that the limited income population used for this analysis is not comprehensive. However, because the Company does not track customer incomes, it is based on the best information available.

1 **Table No. 13**

2 **Idaho Residential Electric Usage Analysis (Billed Usage - Not Weather Corrected)**  
3 **Year: Calendar 2014**

	<u>Sample Size</u>	<u>Average Annual kWh Usage</u>	<u>Average Monthly kWh Usage</u>
4 Electric Only Customers - Limited Income (LIHEAP)	2,615	13,160	1,097
5 Electric Only Customers - All Other Residential Customers	34,641	12,800	1,067
6 Difference		<b>360</b>	<b>30</b>
7 Dual Fuel Customers - Limited Income (LIHEAP)	1,727	9,828	819
8 Dual Fuel Customers - All Other Residential Customers	44,235	10,507	876
9 Difference		<b>-679</b>	<b>-57</b>
10 Total Limited Income (LIHEAP)	4,342	11,835	986
11 Total All Other Residential Customers	78,876	11,514	960
12 Difference		<b>321</b>	<b>27</b>

13 The analysis shows that limited income customers who  
14 only have electric service use 360 kWhs more per year than  
15 the "All Other Residential Customers" population. For the  
16 combined limited income population, the analysis shows that  
17 they used 321 kWhs more in 2014 than "Total All Other  
18 Residential Customers" population.

19 This analysis shows that limited income customers may  
20 be harmed by having a rate design with a lower basic charge  
21 and a higher tail-block rate, as these customers are more  
22 susceptible to use in the tail-block. A higher basic  
charge, on the other hand, would result in lower volumetric  
rates (than would otherwise be the case), providing some  
relief to these high-use customers during the winter months.

1 **V. ELECTRIC AND NATURAL GAS FIXED COST ADJUSTMENT MECHANISMS**

2 **Q. Is the Company requesting approval of electric and**  
3 **natural gas fixed cost adjustment mechanisms in this general**  
4 **rate case?**

5 A. Yes, the Company is requesting both an electric  
6 and natural gas Fixed Cost Adjustment Mechanism ("FCA") in  
7 this case. The Company believes, for reasons stated below,  
8 that the FCA would provide benefits to both customers and  
9 the Company, and therefore is in the public interest and  
10 should be approved.<sup>17</sup>

11 **Q. Do you believe that the electric and natural gas**  
12 **FCA proposed by the Company is consistent with what the**  
13 **Commission generally has been supportive of in the past?**

14 A. Yes. The proposed mechanism is in keeping with  
15 the Commission's previous orders related to Idaho Power's  
16 Fixed Cost Adjustment mechanism. In Order No. 33295 issued  
17 on May 6, 2015, in Case No. IPC-E-14-17, the Commission  
18 approved a settlement stipulation filed by certain parties  
19 that modified Idaho Power's Fixed Cost Adjustment mechanism.  
20 The mechanisms requested by Avista in this case removes the  
21 relationship between kilowatt-hour and therm sales and  
22 revenues, mitigates the disincentive to promote energy

---

<sup>17</sup> The Company is proposing that the FCA go into effect on the first day of the calendar month that is on, or subsequent to, the effective date of new retail rates from this case.



1 efficiency, and improves fixed cost recovery, similar to  
2 Idaho Power's mechanism.

3 **Q. Before describing the mechanism, would you please**  
4 **provide further details on how the mechanism provides**  
5 **benefits the Company and its customers?**

6 A. Yes. To the extent use-per-customer declines  
7 between general rate cases, the FCA would provide recovery  
8 of the fixed costs of providing service to its customers.  
9 These are the same fixed costs, on a revenue-per-customer  
10 basis, that the Commission approves for recovery in a  
11 general rate case. The mechanism would also ensure that, to  
12 the extent there is customer growth in the rate year and  
13 beyond, the revenues from those new customers would be  
14 available to offset the growth in utility costs following  
15 the test year.

16 Customers benefit from the proposed mechanism. By  
17 separating sales from revenues, the disincentive to promote  
18 conservation would be removed, as would any incentive for  
19 the utility to increase throughput. Customers benefit if the  
20 overall actual sales revenue collected by the Company on a  
21 per-customer basis is greater than that approved by the  
22 Commission. For example, if a winter is colder than normal,  
23 leading to loads that are higher than normal, the Company  
24 would rebate to customers all of the revenue collected above

1 the allowed level. And on the other hand, should sales be  
2 lower due to warmer than normal winter weather, the  
3 associated reduction in revenues would be deferred for later  
4 recovery from customers.

5 The revenue provided to Avista through a FCA would not  
6 represent additional revenue to the Company over and above  
7 what is needed to recover its costs; it represents  
8 restoration of revenues that the Commission has already  
9 determined should be provided to the utility from the last  
10 rate case, on a per customer basis. Furthermore, customers  
11 can expect to see rebates as well as surcharges over time  
12 with the FCAs.

13 **Q. Is weather normalized as a part of the proposed**  
14 **mechanism?**

15 A. No, the proposed electric and natural gas FCA  
16 mechanisms do not have a weather normalization adjustment.  
17 The Company has a certain level of fixed costs that are  
18 recovered in its variable energy rates. If weather were to  
19 be normalized as part of the mechanism, the mechanisms would  
20 not provide the same level of fixed cost recovery as  
21 determined in the last general rate case. With the  
22 Company's proposed FCA, should sales be higher due to colder  
23 than normal winter weather, those additional revenues would  
24 be deferred and returned to customers. And on the other

1 hand, should sales be lower due to warmer than normal winter  
2 weather, the associated reduction in revenues would be  
3 deferred for later recovery from customers.

4 **Q. Does the Company have a FCA in its other**  
5 **jurisdictions?**

6 A. Yes. Effective January 1, 2015, Avista has an  
7 electric and natural gas adjustment mechanism that, with the  
8 exception of the name, is materially the same as the  
9 proposed FCA in this case. Further, on May 2, 2015 Avista  
10 filed a general rate case in the State of Oregon (Docket No.  
11 UG-288), and requested a similar adjustment mechanism as  
12 well.

13  
14 **ELEMENTS OF THE ELECTRIC AND NATURAL GAS FIXED COST**  
15 **ADJUSTMENT MECHANISMS**  
16

17 **Q. Would you please provide a summary of how the**  
18 **proposed electric and natural gas FCA would function?**

19 A. Yes. As I will explain in more detail below, the  
20 Company is proposing a Revenue-Per-Customer FCA for its  
21 Idaho electric and natural gas operations. The proposed FCA  
22 compares the actual revenues to the allowed revenues  
23 determined on a per customer basis, with any differences  
24 deferred for later rebate or surcharge. In addition, the  
25 Company is proposing to group customers into two Rate Groups

1 - Residential and Non-Residential. More discussion on the  
2 two Rate Groups will follow later in my testimony.

3 **Q. Please provide information related to when the**  
4 **Company would file for a rate adjustment under the proposed**  
5 **FCA.**

6 A. On or before September 1, the Company would file a  
7 proposed rate adjustment surcharge or rebate based on the  
8 amount of deferred revenue recorded for the prior January  
9 through December time period. The rate adjustment would be  
10 calculated separately for each Rate Group.

11 The proposed tariff included with that filing would  
12 include a rate adjustment that recovers/rebates the  
13 appropriate deferred revenue amount over a twelve-month  
14 period effective on November 1st. The deferred revenue  
15 amount approved for recovery or rebate would be transferred  
16 to a balancing account and the revenue surcharged or rebated  
17 during the period would reduce the deferred revenue in the  
18 balancing account. Any deferred revenue remaining in the  
19 balancing account at the end of the amortization period  
20 would be added to the new revenue deferrals to determine the  
21 amount of the proposed surcharge/rebate for the following  
22 year.

23 After determining the amount of deferred revenue that  
24 can be recovered through a surcharge (or refunded through a

1 rebate) by Rate Group, the proposed rates under this  
2 Schedule would be determined by dividing the deferred  
3 revenue to be recovered by Rate Group by the estimated kWh  
4 sales (Electric FCA) or therm sales (Natural Gas FCA) for  
5 each Rate Group during the twelve-month recovery period.

6 Interest would be accrued on the unamortized balance in  
7 the FCA balancing accounts at the quarterly rate published  
8 by the Federal Energy Regulatory Commission ("FERC").<sup>18</sup>

9 **Q. For the Electric FCA, would you please describe**  
10 **how the Fixed Cost Adjustment Revenue is determined?**

11 A. Yes. Provided on Page 1 of Exhibit No. 15,  
12 Schedule 7 is information that calculates the Fixed Cost  
13 Adjustment Revenue.<sup>19</sup> This is the revenue that the Company  
14 collects in its variable energy and demand charges to cover  
15 the fixed costs of providing service to customers. It  
16 excludes revenues associated with power supply, and revenues  
17 that are collected in fixed basic, demand and minimum  
18 charges.

19 The steps to calculate the base FCA-related revenue are  
20 as follows:

21 • Step 1 - Determine Total Rate Revenue - Lines 1 through  
22 3 on Page 1 of Exhibit No. 15, Schedule 7 shows the

---

<sup>18</sup> 18 CFR 35.19a.

<sup>19</sup> If the Commission approves the FCA, the Company would file conforming Exhibit No. 15, Schedules 7 & 8 reflecting the final approved revenue and rates for both January 1, 2016 and January 1, 2017.

1 Total Normalized Test Year Revenue from the test period  
2 (\$245.0 million) and adds to that total the Proposed  
3 Revenue Increase (\$13.2 million). The resulting  
4 calculation is the Total Rate Revenue that the Company  
5 has requested in this case (\$258.2 million) effective  
6 January 1, 2016.

7  
8 • Step 2 - Remove Variable Power Supply Revenue - The  
9 Normalized kWhs by rate schedule for the test year are  
10 detailed on Line 4. On Line 5, those kWhs are  
11 multiplied by the proposed Load Change Adjustment Rate  
12 of \$0.02513 to determine the total Variable Power  
13 Supply Revenue.<sup>20</sup> Lines 12-14 show the calculation of  
14 the Load Change Adjustment Rate grossed up for revenue-  
15 related expenses.

16  
17 • Step 3 - Remove Fixed Charge Revenues - Because the  
18 proposed FCA only tracks revenue that varies with  
19 customer usage, the revenue from Fixed Charges must be  
20 removed. Line 8 shows the number of Customer Bills in  
21 the test period, and Line 9 shows the proposed basic  
22 and fixed demand charges in this case. Line 10 is the

---

<sup>20</sup> See Exhibit No. 13, Schedule No. 1 for the Load Change Adjustment Rate of \$0.02399/kWh. As shown on page 1 of Exhibit No. 15, Schedule 7, the Load Change Adjustment Rate has been grossed up for revenue-related expenses to \$0.02513/kWh.

1 total Fixed Charge Revenue which is calculated by  
2 taking the number of customer bills and multiplying  
3 those by the associated Basic Charges, by rate  
4 schedule.

5

- 6 • Step 4 - Determine Fixed Cost Adjustment Revenue - The  
7 final step to calculate the allowed or base Fixed Cost  
8 Adjustment Revenue, as shown on Line 11, is to subtract  
9 the Fixed Charge Revenue (Line 10) from the subtotal on  
10 Line 7.

11

12 Steps 1 through 4 above subtract from the Total Rate  
13 Revenue the revenues associated with Variable Power Supply  
14 and Fixed Charges in order to develop the Allowed Fixed Cost  
15 Adjustment Revenue. The next step will be to determine the  
16 Allowed Fixed Cost Adjustment Revenue on a per-customer  
17 basis.

18 **Q. Would you please describe how the Allowed Fixed**  
19 **Cost Adjustment Revenue per-Customer is determined?**

20 A. Yes. Provided on Page 2 of Exhibit No. 15,  
21 Schedule 7 are the inputs and calculations to determine the  
22 Allowed Fixed Cost Adjustment Revenue per-Customer. Line 1  
23 on Page 2 of Exhibit No. 15, Schedule 7 shows the Allowed  
24 Fixed Cost Adjustment Revenue, by Rate Group, that was

1 calculated earlier. Note that the information on Page 2 now  
2 shows the revenues by Rate Group rather than by individual  
3 rate schedule. More discussion related to the Rate Groups  
4 will follow later in my testimony.

5 Line 2 shows the Test Year Customers, by Rate Group.  
6 Finally, Line 3 divides the Allowed Fixed Cost Adjustment  
7 Revenue by the Test Year number of Customers to determine  
8 the annual allowed Fixed Cost Adjustment Revenue per-  
9 Customer.

10 Page 3 of Exhibit No. 15, Schedule 7 calculates the  
11 monthly allowed Fixed Cost Adjustment Revenue per-Customer.  
12 To determine the monthly allowed Fixed Cost Adjustment  
13 Revenue per customer, which is required for the monthly  
14 deferral calculations discussed later in my testimony, the  
15 annual allowed Fixed Cost Adjustment Revenue per customer is  
16 shaped based on the monthly kWh usage from the test year, as  
17 shown on Page 3 of Exhibit No. 15, Schedule 7. For example,  
18 as shown on line 4, the Residential Group used 11.50% of its  
19 annual usage in January 2014 (131,9655 MWh / 1,147,395 MWh).  
20 The Company used the resulting monthly percentage of usage  
21 by month and multiplied that by the annual allowed Fixed  
22 Cost Adjustment Revenue per Customer to determine the 12  
23 monthly values.



1           **Q.    Please describe how deferrals for the Electric FCA**  
2 **would be calculated?**

3           A.    In the rate year, the Company would compare the  
4 Actual revenue it receives with the allowed Fixed Cost  
5 Adjustment Revenue, and defer the difference between the  
6 two.    Deferrals would be tracked separately for each Rate  
7 Group.    A sample calculation, provided for illustrative  
8 purposes, is included on Page 4 of Exhibit No. 15, Schedule  
9 7.    Detailed below are the steps outlined on Page 4 to  
10 calculate the deferral.    For purposes of describing the  
11 deferral calculation, I will only refer to the calculation  
12 of the deferral for the Residential Group; there is no  
13 difference in the calculations for the Non-Residential  
14 Group.

15  
16           • Step 1 - Determine Allowed Fixed Cost Adjustment  
17 Revenue - The first step is to pull from the Company's  
18 billing system the actual number of customers each  
19 month.    Line 1 on Page 4 of Exhibit No. 15, Schedule 7  
20 shows an illustrative Residential Group level of  
21 customers for the Rate Year of 2016.    Line 2 shows the  
22 Allowed Monthly Fixed Cost Adjustment Revenue per-  
23 Customer for that group.    Multiplying those values  
24 together results in an Allowed Fixed Cost Adjustment

1 Revenue for each month, shown on Line 3. The  
2 calculated values on Line 3 show, by month, the total  
3 amount of FCA revenue that the Company would be  
4 allowed.

5

6 • Step 2 - Determine Period "Actuals" - The next step is  
7 to pull from the Company's billing system the Actual  
8 Base Rate Revenue (Line 4 on Page 4 of Exhibit No. 15,  
9 Schedule 7), Actual Fixed Charge Revenue (Line 5) and  
10 Actual Usage (Line 6). These "actuals" would not be  
11 weather normalized.

12

13 • Step 3 - Calculation of Variable Power Supply Revenue -  
14 The next step in the deferral calculation multiplies  
15 the approved Load Change Adjustment Rate (Line 7 on  
16 Page 4 of Exhibit No. 15, Schedule 7)) by the Actual  
17 Usage (kWhs) shown on Line 6. The result is the level  
18 of revenues associated with variable power supply that  
19 will be deducted in Step 4.

20

21 • Step 4 - Calculation of Actual Fixed Cost Adjustment  
22 Revenue - Line 9 on Page 4 of Exhibit No. 15, Schedule  
23 7 shows the calculation of the Actual Fixed Cost  
24 Adjustment Revenue. This calculation subtracts from

1 Actual Base Rate Revenue on Line 4 the Actual Basic  
2 Charge Revenue (Line 5) and the Variable Power Supply  
3 Revenue (Line 8). The calculated values on Line 9  
4 show, by month, the total amount of FCA revenue that  
5 the Company actually received.

6

7 • Step 5 - Deferral Calculation - In order to determine  
8 if the Company over- or under-recovered its fixed  
9 costs, Actual Fixed Cost Adjustment Revenue (Line 9 on  
10 Page 4 of Exhibit No. 15, Schedule 7) is subtracted  
11 from allowed Fixed Cost Adjustment Revenue (Line 3).  
12 Line 10 shows the result. If the number is positive  
13 (surcharge direction), then the Company under-recovered  
14 its allowed revenue. If the number is negative, then  
15 the Company over-recovered its allowed revenue. The  
16 monthly deferrals are tracked on a monthly basis, and  
17 accrue interest at the FERC rate (as shown on Line  
18 12).<sup>21</sup> Finally, Line 13 shows the Cumulative  
19 Deferral.<sup>22</sup>

---

<sup>21</sup> Interest would be accrued on the balance in the fixed cost adjustment balancing accounts at the quarterly rate published by the Federal Energy Regulatory Commission ("FERC").

<sup>22</sup> Note that the deferral calculations would be completed at the revenue level. The actual deferral would have an additional calculation to remove revenue-related expenses, as shown on line 11. The final deferred balance which the Company would file for later rebate or recovery from customers would then be grossed up for revenue-related expenses.

1           In summary, the calculations shown on Page 4 of Exhibit  
2 No. 15, Schedule 7 provide an example of how the Electric  
3 FCA would work. It shows the use of the Monthly allowed  
4 Fixed Cost Adjustment Revenue per-Customer and how that  
5 value is applied to the actual level of customers to  
6 determine the allowed Fixed Cost Adjustment Revenue.  
7 Further, the example shows how actual Basic Charge and  
8 variable power supply revenue are removed from actual  
9 revenues to determine the amount of revenues the Company  
10 actually received related to fixed costs. Finally, the  
11 example shows the monthly and cumulative deferral  
12 calculations, including the effect of interest.

13           **Q. For the Natural Gas FCA, would you please describe**  
14 **how the Fixed Cost Adjustment Revenue is determined?**

15           A. Yes, and it is very similar to the calculation for  
16 the Electric FCA. Provided on Page 1 of Exhibit 15,  
17 Schedule 8 is information that calculates the Fixed Cost  
18 Adjustment Revenue. This is the revenue that the Company  
19 collects in its variable energy charges to cover the fixed  
20 costs of providing service to customers. It excludes  
21 revenues associated with the natural gas commodity and  
22 interstate pipeline transportation, and revenues that are  
23 collected in basic and minimum charges.

- 1       • Step 1 - Determine Total Delivery Revenue - Lines 1  
2       through 3 on Page 1 of Exhibit 15, Schedule 8 shows the  
3       Total Normalized Test Year Revenue (\$36.1 million) and  
4       adds to that total the Proposed Revenue Increase (\$3.2  
5       million). The resulting calculation is the proposed  
6       Total Delivery Revenue that the Company has requested  
7       in this case (\$39.4 million).
- 8       • Step 2 - Remove Fixed Charge Revenue - Included in the  
9       Total Delivery Revenue on Line 3 are revenues that are  
10      recovered from customers in fixed monthly basic  
11      Charges. Because the proposed FCA only tracks revenue  
12      that varies with customer usage, the revenue from Fixed  
13      Charges must be removed. Line 4 shows the number of  
14      Customer Bills in the test year, and Line 5 shows the  
15      Proposed Fixed Charges in this case.<sup>23</sup> Line 6 is the  
16      total Fixed Charge Revenue which is calculated by  
17      taking the number of customer bills and multiplying  
18      those by the associated Fixed Charges, by rate  
19      schedule.
- 20      • Step 3 - Determine Fixed Cost Adjustment Revenue - The  
21      final step to calculate the Allowed Fixed Cost  
22      Adjustment Revenue, as shown on Line 7, is to subtract

---

<sup>23</sup> If the Commission approves basic charges that are different than what the Company proposed, the basic charges included in Exhibit 15, Schedule 8 p. 1, ln. 5 would need to be updated.

1 the Fixed Charge Revenue (Line 6) from the Total  
2 Delivery Revenue (Line 3).

3 Steps 1 through 3 above subtract from the Total  
4 Delivery Revenue the revenues associated with the Fixed  
5 Charges to develop the Fixed Cost Adjustment Revenue. The  
6 next step will be to determine the allowed Fixed Cost  
7 Adjustment Revenue on a per-customer basis.

8 **Q. Would you please describe how the Allowed Fixed**  
9 **Cost Adjustment Revenue per-Customer is determined?**

10 A. Yes. Provided on Page 2 of Exhibit 15, Schedule 8  
11 are the inputs and calculations to determine the Allowed  
12 Fixed Cost Adjustment Revenue per-Customer. Line 1 on Page  
13 2 of Exhibit 15, Schedule 8 shows the Fixed Cost Adjustment  
14 Revenue, by Rate Group, that was calculated earlier. Note  
15 that the information on Page 2 now shows the revenues by  
16 Rate Group rather than by individual rate schedule. More  
17 discussion related to the Rate Groups will follow later in  
18 my testimony.

19 Line 2 shows the Test Year Number of Customers, by Rate  
20 Group. Finally, Line 3 divides the Fixed Cost Adjustment  
21 Revenue by the Test Year Number of Customers to determine  
22 the annual Fixed Cost Adjustment Revenue per-Customer.

23 Page 3 of Exhibit 15, Schedule 8 calculates the monthly  
24 Fixed Cost Adjustment Revenue per-Customer. To determine

1 the monthly Fixed Cost Adjustment Revenue per-Customer,  
2 which is required for the monthly deferral calculations  
3 discussed later in my testimony, the annual Fixed Cost  
4 Adjustment Revenue per-Customer is shaped based on the  
5 monthly therm usage from the test year as shown on Page 3 of  
6 Exhibit 15, Schedule 8. For example, the Residential Group  
7 used to use 15.95% of its annual usage in January 2014  
8 (8,886,364 therms / 55,714,011 annual therms) as shown on  
9 line 5. The Company used the resulting monthly percentage  
10 of usage by month and multiplied that by the annual allowed  
11 Fixed Cost Adjustment Revenue per Customer to determine the  
12 monthly values shown by Rate Group on lines 14 and 18.

13 **Q. Please describe how deferrals for the Fixed Cost**  
14 **Adjustment Mechanism would be calculated.**

15 A. In the rate year, the Company would compare the  
16 Actual revenue it receives with the allowed Fixed Cost  
17 Adjustment Revenue, and defer the difference between the  
18 two. Deferrals would be tracked separately for each Rate  
19 Group. A sample calculation, provided for illustrative  
20 purposes, is included on Page 4 of Exhibit 15, Schedule 8.  
21 Detailed below are the steps outlined on Page 4 to calculate  
22 the deferral.

23 For purposes of describing the deferral calculation, I  
24 will only refer to the calculation of the deferral for the

1 Residential Group; there is no difference in the  
2 calculations for the Non-Residential Group.

3 • Step 1 - Determine Allowed Fixed Cost Adjustment  
4 Revenue - The first step is to pull from the Company's  
5 billing system the actual number of customers each  
6 month. Line 1 on Page 4 of Exhibit 15, Schedule 8  
7 shows an illustrative Residential Group level of  
8 customers for the Rate Year of 2016. Line 2 shows the  
9 allowed Monthly Fixed Cost Adjustment Revenue per-  
10 Customer for that group. Multiplying those values  
11 together results in an allowed Fixed Cost Adjustment  
12 Revenue for each month, shown on Line 3. The  
13 calculated values on Line 3 show, by month, the total  
14 amount of revenue that the Company would be allowed.

15

16 • Step 2 - Determine Period "Actuals" - The next step is  
17 to pull from the Company's billing system the Actual  
18 Monthly Delivery Revenue, which excludes the cost of  
19 natural gas (Line 5 on Page 4 of Exhibit 15, Schedule  
20 8). These "actuals" would not be weather normalized.

21

22 • Step 3 - Calculation of Actual FCA Revenue - Line 7 on  
23 Page 4 of Exhibit 15, Schedule 8 shows the calculation  
24 of the Actual Fixed Cost Adjustment Revenue. This



1 calculation subtracts from Actual Monthly Delivery  
2 Revenue on Line 5 the Actual Fixed Charge Revenue (Line  
3 6). The calculated values on Line 7 show, by month,  
4 the Actual Fixed Cost Adjustment Revenue (e.g., the  
5 actual fixed costs recovered in volumetric rates).

6  
7 • Step 4 - Deferral Calculation - In order to determine  
8 if the Company over- or under-recovered its fixed  
9 costs, Actual Fixed Cost Adjustment Revenue (Line 7 on  
10 Page 4 of Exhibit 15, Schedule 8) is subtracted from  
11 Allowed Fixed Cost Adjustment Revenue (Line 3). Line 7  
12 shows the calculation. If the number is positive  
13 (surcharge direction), then the Company under-recovered  
14 its allowed revenue. If the number is negative, then  
15 the Company over-recovered its allowed revenue. The  
16 monthly deferrals are tracked on a monthly basis, and  
17 accrue interest at the FERC rate (as shown on Line 12).  
18 Finally, Line 9 shows the Cumulative Deferral.

19  
20 In summary, the calculations shown on Page 4 of Exhibit  
21 15, Schedule 8 provide an example of how the Natural Gas FCA  
22 would work. It shows the use of the Allowed Monthly Fixed  
23 Cost Adjustment Revenue per-Customer and how that value is  
24 applied to the actual level of customers to determine the

1 Allowed Fixed Cost Adjustment Revenue opportunity. Further  
2 the example shows how actual revenue from Fixed Charges are  
3 removed from actual delivery revenue to determine the Actual  
4 Fixed Cost Adjustment Revenue. Finally, the example shows  
5 the monthly and cumulative deferral calculations, including  
6 the effect of interest.

7 **Q. Earlier in your testimony you mentioned that**  
8 **customers will be combined into Rate Groups. Please**  
9 **explain.**

10 A. Avista has combined customers into Rate Groups.  
11 For the Electric FCA, customers would be included in one of  
12 two Rate Groups:

- 13  
14 1. Residential - Schedule 1  
15 2. Commercial - Schedules 11, 12, 21, 22, 31, and 32  
16

17 First, the Company believes that Schedule 1 is a  
18 homogenous group, unlike all of the other rate schedules,  
19 and therefore should be individually tracked in the FCA.  
20 For the "Commercial" rate schedules, the Company believes  
21 that keeping these non-residential customers as its own  
22 group strikes a reasonable balance between a desire to  
23 minimize cross-subsidization between customer groups (i.e.,  
24 customers switching rate schedules to avoid potential  
25 surcharges or to enjoy potential rebates) and the

1 administrative complexity that could result from greater  
2 delineation of non-residential customers.

3 Street and Area Lighting customers served on Schedules  
4 41-49 were excluded because the fixed costs to serve them  
5 are recovered in their flat monthly rates, and therefore  
6 fixed cost recovery is not dependent upon customer usage.  
7 Extra Large General Service Schedule 25 and Extra Large  
8 General Service to Clearwater Paper Schedule 25P were  
9 excluded from the mechanism primarily because these  
10 customers tend to be higher load factor customers. With a  
11 higher load factor, the Company believes that the recovery  
12 of fixed costs from these customers is less volatile versus  
13 the other schedules, and as such inclusion in the FCA at  
14 this time is not necessary.

15 For the Natural Gas FCA, customers would be included in  
16 one of two Rate Groups:

- 17  
18 1. Residential - Schedule 101  
19 2. Commercial - Schedules 111, 112, 131, and 132  
20

21 For similar reasons that were provided for the  
22 residential and commercial electric grouping, the Company  
23 believes that the two proposed rate groups are appropriate.  
24 Schedule 146 transportation customers were not included in  
25 the design of the FCA because, like Schedule 25 customers,  
26 they tend to have less volatile usage (higher load factor).

1 As such, the Company believes that the fixed costs recovered  
2 in these customer's variable rates tend to be more stable,  
3 and therefore do not need to be included in the mechanism.

4 **Q. Would you describe the accounting for the proposed**  
5 **electric and natural gas FCA?**

6 A. Yes. The Company would record the deferral in  
7 account 186 - Miscellaneous Deferred Debits. The amount  
8 approved for recovery or rebate would then be transferred  
9 into a Regulatory Asset or Regulatory Liability account for  
10 amortization. On the income statement, the Company would  
11 record both the deferred revenue and the amortization of the  
12 deferred revenue through Account 456 -Other Electric  
13 Revenue, or Account 495 - Other Gas Revenue, in separate  
14 sub-accounts. The Company would file quarterly reports with  
15 the Commission showing pertinent information regarding the  
16 status of the current deferral. This report would include a  
17 spreadsheet showing the monthly revenue deferral calculation  
18 for each month of the deferral period (January - December),  
19 as well as the current and historical monthly balance in the  
20 deferral account.

21 **Q. Has the Company prepared electric and natural gas**  
22 **tariffs that would administer the FCA?**

23 A. Yes, included in Exhibit 15, Schedule 2 (electric)  
24 and Schedule 5 (natural gas) are new tariff Schedules 75

1 (electric) and 175 (natural gas). These tariffs outline the  
2 mechanics of the FCA and would serve as the rate adjustment  
3 tariff.

4 **Q. Does this conclude your pre-filed, direct**  
5 **testimony?**

6 A. Yes, it does.